

FUNDACION AMIGOS DE ANIMALES BOQUETE
Annual Report 2018

The mission of Fundacion Amigos de Animales Boquete is to provide low cost spaying and neutering of dogs and cats and to promote the general welfare of animals in the Boquete community and surrounding areas.

This report reflects FADAB activities from January 2018 through December 2018.

2018 Clinic Report

Amigos de Animales holds monthly sterilization clinics the last Sunday of every month except November and December due to the holidays.

Month	# of Animals
January	234
February	132
March	116
April	147
May	172
June	136
July	249
August	181
September	171
October	221
December mini-clinic	20
Total 2018	1779

A total of **15,014** cats and dogs have been sterilized since the first clinic in June 2005 through December 2018. This year, as with the last, we saw an increase in the number of cats being brought in to the clinic, 53% of the animals were cats, a slight decrease in the percentage of cats from last year.

Our numbers at the clinics are due in large part to our Collectors, who bring in animals from remote areas, and to other animal welfare organizations in David.

As a point of interest Ruby is tracking where the animals come from and illustrates where the need is greatest.

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Donations Received

We received **\$43,018.29** in donations in 2018. This is due in a large part to a donation from the estate of our wonderful friend, Tom Anderson.

2018 Major Fundraising Events

Venta de Patio	\$ 15,555.94
Calendar 2019	\$ 4,489.75
Calendar 2018 balance	\$ 1,400.00
Bar Sales	\$ 1,253.81
Casino Night	\$ 3,187.49
Other Events (net)	\$ 552.47
TOTAL	\$26,439.46

The sales from the **Venta de Patio** decreased for the first time since we began holding these sales. There is tremendous competition now from other charities and private sales. We determined after this event that we would find new ways of raising revenue.

The **calendar** is still a good source of income despite the use of digital aids. Even with the widespread use of computer and phone calendar apps, the Animateles calendar continues to sell well and people look forward to it every year.

At all events, volunteers from Animateles run the **Bar** which is a good source of income.

We did a new version of **Casino Night** in early 2018 with another local charity, Buenos Vecinos. The number above reflects the 50/50 split of the proceeds.

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Income

Cilinc	\$17,486.83
Rental of Facility	\$ 1,882.65
Membership	\$ 880.00
Interest	\$ 769.93
Other	\$ 200.00
Total	\$20,519.41

Due to the continuing high price of medications and the number of unpaid animals at our **clinics**, we voted to raise our prices in 2016 to \$15 for a dog and \$8 for a cat. Though we will continue to say "no animal will be turned away for inability to pay," we encourage everyone, even the poorest of our clients, to pay something to contribute to the price of the procedure. We continue to lose money at every clinic as shown in our monthly reports. Our real costs per animal are about \$25 per dog and \$12 per cat.

We are still trying to attract more **rentals** to our facility.

Our goal is to have 100 paid members. Our records show that we have approximately 150 active and inactive volunteers and we hope that *all* our volunteers will pay their annual membership dues of (now) \$15 to bring that total up. This meeting will kick off our Membership Drive for 2019. We determined that this year we would raise the cost of membership to \$15. There are some great benefits to being a member, including discounts at some of our local shops. Those discounts alone will pay for the cost of the card.

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Major Expenses

Facility	\$ 1,729.03
Vet fees	\$ 18,742.00
Medical	\$ 15,337.81
Clinic Supplies	\$ 4,331.04
Total	\$ 40,139.88

Our major expenses are as always clinic related. The vet fees are what we pay at the end of each clinic - \$12 a dog and \$6 a cat. Our medical bills are for the medicines we use at every clinic, including anesthesia and pain medications. We continue to lose money at every clinic as shown in our monthly reports.

Other expenses include paying our Appointment Secretary, Magaly, all our kitchen food and supplies, legal services, office supplies, laundry, etc. The list of all expenses is itemized in the financial report.

A Not-for-profit Business

As you see from the highlights of our Income and Expenses, we are running a good sized business that is staffed entirely by volunteers with the exception of Magaly, our Appointment Secretary. The numbers you see are large but commensurate with our service to the community. Thanks to our clinics, started in 2005, the community of Boquete and the surrounding areas do not have the packs of starving and sad cats and dogs roaming the streets. The community is cleaner and safer thanks to our clinics.

501(c)(3) Status

On September 20, Cary Trantham, our Treasurer, completed our quest to become a US not-for-profit entity. This means that we can now

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raise funds in the US and our donors are entitled to get a tax deduction from the IRS.

Financials for 2019

The full Financial Statements for 2018 and Budget for 2019 are available upon request or on our website.

The Ruby McKenzie Clinic/Animales Events Center

We acquired the property for our new location in late 2013 and held our first clinic there on January 25, 2015.

In January 2019, we began our fifth year there.

We had determined from the start that we would try to find ways to make the building pay for itself. To that end, we have been renting the facility for people to hold various events.

We have made a significant investment in our building to ensure that it is attractive to potential renters. We have purchased tables and chairs, and tablecloths to accommodate 75 guests. We have also improved the parking lot and upgraded the kitchen. We purchased a sound system for use at dance and party events and we now feel that we have the best place in Boquete to hold events, from daytime meetings to evening parties.

We continue to invest in the upkeep of our facility and increase its value as a great resource in the Boquete community.

Community Services

Animales participates in a many activities sponsored by the Mayor of Boquete and the community and our services have been recognized to be of great value.

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We also did a **mini-clinic** in December and another in January 2019 to accommodate the immediate needs of some of the local animals.

Thanks to Martha Miranda and Kirsten and Ray Quimby, **feeding stations** have been set up at various places in town to feed street dogs and feral cats.

We recognize that **education** of the young people of Boquete is the best way to teach the care and feeding of their domestic pets. Now that school has started, we are planning to get out into the schools to begin that process.

Initatives for 2019

New methods of fundraising. We decided that the old fund-raising model of the Venta de Patio had passed its prime because of all the work and time involved as well as the competition from others in town.

In January of 2019, Ruby and Carol Carol Cardinale-Santana began exploring the idea of doing a **fund-raiser** with big prizes, modeled after something similar done in Costa Rica by another Animal charity. By the time of the drawing on April 15, 2019, we had raised over \$16,000 which was close to the amount raised at prior Ventas de Patio!

We plan to continue with our **mini-clinics**, especially later in the year when we do not hold the larger clinics.

We have been working on a smaller and more nimble **Newsletter** organized by Gijs Hoogercamp. We are also updating our **webpage** and making it more responsive to the regular needs of our organization and making it accessible to Spanish speakers as well as several other languages. Both of these are also to be used as fund-raising mechanisms.

The Happy Paws Club was started to allow donors to give money in monthly increments in support of our clinics which will allow us to make up the difference in lost revenue from those who cannot pay the full cost of sterilization.

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We are hoping to put on a **seminar** in how to deal with pet emergencies such as snake bites or cane toad events.

We are looking for someone to head a committee to further our ventures into the schools for **Education**. We believe that cultural change comes from the younger generations and we want to be on the forefront of teaching students how to care for and respect the lives of their companion animals.

Resignation of Dottie Thompson

After serving as co-President of Animales for 7 years, Dottie has resigned from our Board of Directors. We were very sorry to accept this but realize that her life has changed over the past couple years. However, Dottie remains very active in Animales raising money and keeping up with all our activities. She suggested and we agreed that we begin an Emeritus Board to be joined by our past Board members, such as Dottie, Judy Sacco, and others who served Animales and wish to remain active.

We are currently searching for another Board Member at the Vice-President level. We need expertise in education and computer graphics, among other things. We are looking for new eyes and ideas to help us take Animales to the next level.

Events for 2019

We have planned the following events for 2019:

January 27 – First Animales Clinic of the Year
January 23 – Volunteer Training Class
March 16 – Casino Night Event with Buenos Vecinos
April 15 – Drawing for the first Annual Animales Fundraiser
October 20 – 2019 Calendar launch

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We are currently exploring other fund-raising avenues as well.

PLANS TO BECOME AN ASSOCIATION

The Board determined in 2015 that in order to broaden our ability to fundraise here in Panama, we need to become an *Asociacion* as opposed to the Foundation that we currently are. That process suffered a bit of a setback due to the untimely death of our attorney, Leida Moreno. Ruby has hired Felipe Rivera to take up the (never-ending) quest and much progress has been made. Having the status, will among other things, enable us to solicit donations from Panamanian corporations and businesses and give them a tax break through their support. This new status is great recognition of our work in the local community locally and the Republic of Panama as a whole.

Amigos de Animales Board of Directors for 2019

Chairman, Ruby McKenzie

President, Alicia McGuigan

Vice Presidents, Carol Cardinale-Santana and Sheila Strunk

Secretary, Leslie Sherling

Treasurer, Cary Trantham